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STANISŁAW CICHOCKI

SHADOW ECONOMY AND ITS RELATIONS WITH TAX SYSTEM AND STATE BUDGET IN POLAND 1995 – 2007

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Abstract

In this paper, results of the research on measurement of shadow economy in Poland in the period 1995 – 2007 are presented. This research is motivated by controversial existing estimates. First, some definitions of shadow economy are reviewed. Then, on the basis of monetary methods, an econometric model for currency demand is built. Using estimation results, the size of shadow economy is assessed. According to these estimates shadow economy declined in the period 1995 – 2007 starting from 40% of GDP in 1995 and reaching about 10% of GDP in 2007. The paper also analyses relations between shadow economy, state budget and tax system. Measures for these relations are discussed and a Vector Autoregressive model is estimated. Impulse Reaction Functions are drawn, showing that an increase in indirect tax burden enlarges shadow economy. A contrary effect arises due to an increase in a) direct tax burden, b) budget balance.

Keywords:
shadow economy, tax system, state budget, currency method, VAR

JEL:
O17, H2, H26
1. Introduction

For many years economists have been coping with the problem of shadow economy. The lack of official data on its size has significant negative consequences for economic policy. Very limited knowledge of the size and causes of shadow economy makes any attempt to reduce it very difficult if not impossible. Therefore official authorities and researchers try to develop definitions of underground economy, measure it and get ideas about its causes.

The aim of this paper is to measure the size of shadow economy in Poland in the period 1995 – 2007 and to investigate empirically its interactions with the tax system and state budget. The paper is organized as follows: section 2 presents some definitions, in section 3 an attempt to measure shadow economy in Poland is discussed, section 4 presents the relations between underground economy, tax system and state budget, section 5 concludes.

2. Definitions of shadow economy

Any attempt to measure shadow economy should start with defining it. There are many definitions of it which differ on their range, degree of complication and accuracy but the basic one defines shadow economy as all economic activities that contribute to the officially calculated (or observed) gross national product but are currently unregistered (Schneider, Enste, 2000). Another definition says: shadow economy is used to refer to those economic activities that go unreported or are unmeasured (Feige, 1979).

Those definitions are very short and general – it can be said that they belong to a general way of defining underground economy. However, there also exist more complicated definitions which enumerate and describe each part of shadow economy. One of them distinguishes between formal and underground activities depending on whether or not an activity complies with existing institutional rules. Activities which do comply are formal, the ones which do not comply, belong to shadow economy and are then divided into following groups depending on the type of rules which are not obeyed (Feige, 1990):

1. illegal economy – consists of activities which violate legal rules defining the scope of legal economic activities. Illegal activities are i.e. drug trafficking and black market currency exchange;
2. unreported economy – consists of activities which produce income not reported to fiscal authorities;
3. unrecorded economy – consists of activities which are not reported to statistical authorities;
4. informal economy – consists of activities which on the one hand circumvent costs incorporated in regulations but on the other hand are excluded from benefits incorporated in those regulations.

Statistical authorities believe, however, that definitions of shadow economy used by economist are too general and not accurate enough. Therefore they use their own (definition of shadow economy) which can be found in the *System of National Accounts 1993*.\(^1\)

According to the *System of National Accounts* economic activities are divided into:

a) those which are observed and can be directly measured in data;
b) those which are not observed and which form the non-observed economy.

The non-observed economy is then divided into:

1. underground production – consisting of legal activities which are concealed from public authorities for following kinds of reasons: to avoid payment of income taxes; to avoid payment of social security contributions; to avoid having to meet certain legal standards like minimum wage, maximum hours;
2. illegal production – divided into two categories: a) production of goods and services whose production, sale or possession is forbidden by law (drugs); b) production which is illegal when carried out by unauthorized producers;
3. informal sector production – the main aim of units involved in this sector is to provide employment and income to people involved. These units usually operate on a small scale, at a low level of organization and with little or no division between capital and labor as factors of production;
4. household production for own final use – divided into: a) production of agricultural products, hunting, fishing, forestry, processing of agricultural products, production of everyday items; b) paid domestic services; c) owner – occupied dwelling services.

As can be seen the difference between official definitions of shadow economy and definitions used by researchers is significant. It also complicates empirical studies.

### 3. An attempt to measure shadow economy in Poland

#### 3.1 Available estimates of shadow economy in Poland

The only available estimates of shadow economy for Poland in the period 1995 - 2007 are the official

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\(^1\) *System of National Accounts* has been created by UN, IMF, OECD, World Bank and the European Commission. It sets international standards for national account statistics.
estimates by the Central Statistical Office (CSO) and the research results published by Schneider (Schneider, 2005).

Table 1 and Graph 1 show CSO estimates of shadow economy:

Table 1. Size of shadow economy in Poland according to CSO 1995-2005

<table>
<thead>
<tr>
<th>Year</th>
<th>Size of shadow economy (% of GDP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1995</td>
<td>14.24</td>
</tr>
<tr>
<td>1996</td>
<td>13.72</td>
</tr>
<tr>
<td>1997</td>
<td>13.20</td>
</tr>
<tr>
<td>1998</td>
<td>13.27</td>
</tr>
<tr>
<td>1999</td>
<td>12.67</td>
</tr>
<tr>
<td>2000</td>
<td>14.53</td>
</tr>
<tr>
<td>2001</td>
<td>14.39</td>
</tr>
<tr>
<td>2002</td>
<td>13.55</td>
</tr>
<tr>
<td>2003</td>
<td>13.65</td>
</tr>
<tr>
<td>2004</td>
<td>12.67</td>
</tr>
<tr>
<td>2005</td>
<td>13.72</td>
</tr>
</tbody>
</table>


Graph 1. Size of shadow economy (% of GDP) in Poland according to CSO 1995-2005

Source: Table 1.

According to Table 1 and Graph 1 shadow economy in Poland decreased during the period 1995 – 1999 and 2000 – 2004. The increase in the size of shadow economy in the years 1999 – 2000 (marked by on Graph 1) is due to a revision of national accounts by CSO for the period 2000 - 2004. No
such revision was done for the period 1995 – 1999. It can be assumed that if such a revision had been done for the period 1995 – 1999 the size of shadow economy would have been bigger than indicated.

Table 2 and Graph 2 compare the estimates of CSO with the research results of Schneider:

Table 2. Size of shadow economy in Poland according to CSO and Schneider 1995-2005

<table>
<thead>
<tr>
<th>Year</th>
<th>Size of shadow economy (% of GDP) - CSO</th>
<th>Size of shadow economy (% of GDP) – Schneider</th>
</tr>
</thead>
<tbody>
<tr>
<td>1995</td>
<td>14.24</td>
<td>-</td>
</tr>
<tr>
<td>1996</td>
<td>13.72</td>
<td>-</td>
</tr>
<tr>
<td>1997</td>
<td>13.2</td>
<td>-</td>
</tr>
<tr>
<td>1998</td>
<td>13.27</td>
<td>-</td>
</tr>
<tr>
<td>1999</td>
<td>12.67</td>
<td>27.6</td>
</tr>
<tr>
<td>2000</td>
<td>14.53</td>
<td>-</td>
</tr>
<tr>
<td>2001</td>
<td>14.39</td>
<td>28.2</td>
</tr>
<tr>
<td>2002</td>
<td>13.35</td>
<td>28.9</td>
</tr>
<tr>
<td>2003</td>
<td>13.65</td>
<td>29.2</td>
</tr>
<tr>
<td>2004</td>
<td>12.67</td>
<td>29.3</td>
</tr>
<tr>
<td>2005</td>
<td>13.72</td>
<td>-</td>
</tr>
</tbody>
</table>


Graph 2. Size of shadow economy (% of GDP) in Poland according to CSO and Schneider 1995-2005

Source: Table 2.

As can be seen from Table 2 and Graph 2 CSO measures shadow economy for the whole period 1995 – 2005 whereas Schneider does it only for five chosen years. There is a considerable difference in the
estimates – according to Schneider shadow economy is twice as big as estimated by CSO. Additionally according to Schneider shadow economy moves in an opposite direction (increase in the size of shadow economy) than given by CSO (decrease in the size of shadow economy).

Unfortunately the methodology used by CSO while estimating the size of underground economy is very general and not well known. Therefore a verification of the CSO’s estimates is not possible. It is not possible to comment on Schneider’s results either, due to a lack of other estimates which could serve as a benchmark. Therefore it seems to be a necessary precondition for further research to make a new attempt to measure shadow economy in Poland in the period 1995 – 2007.

3.2 Model
The model built in this paper is based on a method of measuring shadow economy called the currency method. This method was for the first time used by Cagan (Cagan, 1958) although he did not speak about shadow economy but tried to explain tax evasion as a reason for change in currency demand. The method was then developed by Gutmann (Gutmann, 1977) who estimated shadow economy in the USA. Gutmann made following assumptions (Feige, 1979):

a) currency is the only mean of exchange in shadow economy;
b) there exists a period during which shadow economy was equal to 0 - benchmark period (Gutmann chose the years 1937-1941 as this period);
c) velocity of currency in shadow economy is equal to velocity of currency in official economy;
d) the ratio of currency to deposits of benchmark period would have remained unchanged in later periods if there hadn’t been changes in shadow economy.

The method can be described as follows:
1. the ratio of currency to deposits in the benchmark period is calculated:
   \[ \alpha = \left( \frac{C_0}{D_0} \right) \]

   where: \( C_0 \) - amount of currency in benchmark period; \( D_0 \) - amount of deposits in benchmark period;

2. using the assumption from point d) the amount of currency in official economy for the year \( t \) is calculated:
   \[ C_{NB} = \alpha D_t \]

3. assuming that \( C_t \) is total amount of currency for the year \( t \) currency used in shadow economy can be calculated:
\[ C_{Re} = C_t - C_{NBt} \]

4. using national income \((Y_t)\) and assuming that amount of money in official economy \((M_{NBt})\) is:

\[ M_{NBt} = C_{NBt} + D_t \]

the velocity of money in official economy for the year \(t\) can be calculated:

\[ V_t = \frac{Y_t}{(C_{NBt} + D_t)} \]

5. using the assumption from point c) shadow economy for the year \(t\) is estimated:

\[ Y_{Re} = V_t C_{Re} \]

This method (called also Gutmann’s method) has two advantages: a) it is based on easily available data; b) it is very easy from technical point of view. However, it also has some major disadvantages: a) currency is not the only mean of exchange used in shadow economy (Schneider, Enste, 2000); b) it can be hardly believed that there existed a benchmark period when shadow economy was equal to 0 (Thomas, 1990); c) the assumption of equal velocity of currency in shadow economy and official economy is controversial; d) the assumption of changes in currency – deposit ratio due only to changes in shadow economy is viewed as incorrect (Thomas, 1990; Hanousek, Palada, 2003).

A further development of currency method used for estimating shadow economy was introduced by Tanzi (1983) who made following assumptions:

a) activities in shadow economy are due to high tax burdens;

b) activities in shadow economy mostly use currency;

c) velocity of currency in shadow economy is equal to velocity of currency in official economy. Tanzi built a model described by following equation:

\[
\ln \left( \frac{C}{M_2} \right) = a_0 + a_1 \ln T + a_2 \ln \frac{WS}{NI} + a_3 \ln R + a_4 \ln Y + \varepsilon \quad (1)
\]

where: \(C\) - currency; \(M_2\) - measure of amount of money; \(T\) - income tax variable; \(WS\) - wages; \(NI\) - national income; \(R\) - interest rate for deposits; \(Y\) - real income per capita.

Using data Tanzi estimated equation (1) obtaining results for in various years. Then he proceeded as follows:

1. using \(M_2\) and \(\frac{C}{M_2}\) he calculated amount of currency with taxes: \(\hat{C}\);
2. he estimated equation (1) assuming that the variable $T$ is equal to 0 and obtained new results for $\frac{C}{M_2}$; 

3. using the ratio in point 2 and $M_2$ he calculated amount of currency without taxes: $\hat{C}*$; 

4. he subtracted $\hat{C}$ from $\hat{C}*$ and called this difference “illegal money”; 

5. he introduced $M_1$ defined as the sum of currency and demand deposits in circulation; 

6. he subtracted “illegal money” from $M_1$ and called the difference “legal money”; 

7. he divided GDP by “legal money” to obtain velocity of money; 

8. using the assumption from point c) he multiplied “illegal money” with velocity of money from point 7 and obtained estimates of shadow economy.

Tanzi’s method (called also currency demand method) has the same advantages as Gutmann’s method. However, it also has some major disadvantages: 

a) high tax burdens are not the only causes of shadow economy; 

b) there are other means of exchange than currency used in the shadow economy; 

c) the assumption of equal velocity of currency in shadow economy and official economy is controversial; 

d) econometric methods used by Tanzi are basic and very easy.

The model used in this paper is an extension of Tanzi’s method made by Shima (Shima, 2004) with the aim of measuring shadow economy in Norway. The model is described by the following equation:

$$\frac{CUR_t}{POP_t} = \alpha_1 \frac{CUR_{t-1}}{POP_{t-1}} + \alpha_2 \frac{EP_t}{POP_t} + \alpha_3 \frac{C_t}{P_t} + \alpha_4 DT_t + \alpha_5 IDT_t + \alpha_6 HHI_t + \alpha_7 IR_t + \epsilon_t \quad (2)$$

where:

$CUR_t / POP_t$ - currency in circulation per capita in period $t$ deflated using CPI; 

$EP_t / POP_t$ - value per capita of transactions made by cards in period $t$ deflated using CPI; 

$C_t / P_t$ - consumption per capita in period $t$ deflated using CPI; 

$DT_t$ - revenues from direct taxes to wage fund in period $t$; 

$IDT_t$ - revenues from indirect taxes to GDP in period $t$;
$HHI_t$, - Herfindahl - Hirschmann index in period;\(^2\)

$IR_t$, - interest rate in period $t$.\(^3\)

The use of each variable and its expected influence can be explained as follows:

1. $CUR_{t-1} / POP_{t-1}$ - an increase in amount of currency in circulation can be viewed as an evidence of growing shadow economy;

2. $EP_t / POP_t$ - this variable includes transactions which can be made in shadow economy not only using currency but also electronic means of payment. It is hard to say what the influence of this variable on $CUR_t / POP_t$ will be: on the one hand transactions made by cards substitute transactions made by cash. On the other hand some cards are used to draw money from ATMs;

3. $C_t / P_t$ - an increase in consumption will lead to an increase in currency demand;

4. $DT_t$ - this variable measures the direct tax burden. It is assumed that a high tax burden drives economic actors into the shadow economy. Therefore the influence of this variable on $CUR_t / POP_t$ is assumed to be positive;

5. $IDT_t$ - this variable measures the indirect tax burden. Its influence on the dependent variable is the same as the influence of $DT_t$;

6. $HHI_t$ - this variable measures the complexity of the tax system. More complex tax systems are assumed to facilitate acting in shadow economy through tax evasion;

7. $IR_t$ - this variable measures the alternative cost of holding currency. Its influence on currency demand should be negative.

The data set used for the model covers the period from I quarter 1995 to IV quarter 2007 and was obtained using the following publications:

1. *Statistical Bulletin* published by CSO which provided data for:
   a) consumption;
   b) CPI;

\(^2\) Herfindahl-Hirschmann index is a measure of concentration. In his paper it is used to measure complexity of tax system. It can be expressed by the following formula: $\sum_{i} (SB Re v_{it} / SB Re v_{i})^2$, where $SB Re v_{it}$ - state budget revenues nr i in period t; $SB Re v_{i}$ - total state budget revenues in period t.

\(^3\) The weighted average interest rate for 3-months deposits.
c) size of population;
d) GDP;
e) wage fund.

2. web page of NBP (www.nbp.pl) which provided data for:
   a) currency in circulation;
   b) value of transactions made by cards;
   c) interest rate.

3. Reports on the fulfillment of state budget (Sprawozdania operatywne z wykonania budżetu) which
   provided data for:
   a) revenue from direct taxes;
   b) revenue from indirect taxes;
   c) data used to calculate Herfindahl - Hirschmann index.

Before the model was estimated the stationarity of variables was tested using Augmented Dickey
- Fuller test and Phillips - Perron test. Only the variables: $IDT_t$ and $HHI_t$ were stationary. All
other variables were nonstationary and integrated of order one [I(1)]. Therefore cointegration
between variables was tested. Using Johansen’s procedure the number on cointegration vectors
was set as one. Then using Engel–Granger two – step procedure an error correction model (ECM)
with cointegrating vector including $DT_t$ and $IR_t$ was built (the relation between these two
variables is of statistical nature and doesn’t seem to have an economic interpretation). The model
is as follows:

$$
\Delta CUR_t / POP_t = \beta_1 \Delta CUR_{t-1} / POP_{t-1} + \beta_2 \Delta EP_t / POP_t + \beta_3 \Delta C_t / P_t + \beta_4 \Delta DT_t + \beta_5 \Delta I_t + \beta_6 HHI_t + \beta_7 \Delta IR_t + \beta_8 (DT_t - IR_t) + \varepsilon_t
$$

(3)

Results of estimation are shown in Table 3:
Table 3. Estimation results for ECM

<table>
<thead>
<tr>
<th>Independent variables</th>
<th>Estimates (t-statistics)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\Delta CUR_{t-1} / POP_{t-1}$</td>
<td>-0.1266 (-1.03)</td>
</tr>
<tr>
<td>$\Delta EP_t / POP_t$</td>
<td>0.4074 (5.59)*</td>
</tr>
<tr>
<td>$\Delta C_t / P_t$</td>
<td>0.1363 (3.00)*</td>
</tr>
<tr>
<td>$\Delta DT_t$</td>
<td>2.857 (3.70)*</td>
</tr>
<tr>
<td>$IDT_t$</td>
<td>16.6084 (2.80)*</td>
</tr>
<tr>
<td>$HHI_t$</td>
<td>-0.9030 (-1.66)</td>
</tr>
<tr>
<td>$\Delta IR_t$</td>
<td>-5.5616 (-1.32)</td>
</tr>
</tbody>
</table>

Cointegrating vector $DT_t, IR_t$ where $\beta = 1,055$

<table>
<thead>
<tr>
<th>Test statistics</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Breusch–Godfrey</td>
<td>2.545</td>
</tr>
<tr>
<td>Durbin-Watson</td>
<td>1.6696</td>
</tr>
</tbody>
</table>

*R*-variables significant at 5%

Source: Own calculations.

Because three variables, the cointegrating vector and the constant term were insignificant the regression was repeated for significant variables. Results of this estimation are shown in Table 4:

Table 4. Estimation results of final model

<table>
<thead>
<tr>
<th>Independent variables</th>
<th>Estimates (t-statistics)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\Delta EP_t / POP_t$</td>
<td>0.4329 (6.03)*</td>
</tr>
<tr>
<td>$\Delta C_t / P_t$</td>
<td>0.1333 (2.84)*</td>
</tr>
<tr>
<td>$\Delta DT_t$</td>
<td>2.6044 (3.96)*</td>
</tr>
<tr>
<td>$IDT_t$</td>
<td>12.305 (2.14)*</td>
</tr>
<tr>
<td>constant</td>
<td>-1.3257 (-2.01)*</td>
</tr>
<tr>
<td>R² = 0.5834</td>
<td></td>
</tr>
</tbody>
</table>

*Variables significant at 5%

Source: Own calculations.
As can be seen from Table 4 all variables are significant. The signs of the parameters for $\Delta c_t / p_t$, $\Delta DT_t$ and $IDT_t$ are as expected. Nothing can be said about the sign for $\Delta EP_t / POP_t$. The Breusch–Godfrey statistic shows no autocorrelation in the model. The Durbin–Watson statistic is inconclusive.

After the model was estimated the following procedure was applied to obtain the size of shadow economy:
1. for every period the amount of real currency in circulation per capita is estimated using the model with variable $DT_t$;
2. the amount of currency from point 1 is multiplied by the relevant size of population and CPI so that currency in circulation, taking taxes into account, is obtained: $CURT_t$;
3. the amount of real currency in circulation per capita is estimated using unchanged parameters of the model but excluding $DT_t$;
4. replicating point 2 currency in circulation, excluding taxes, is obtained: $CUR_t$;
5. subtracting $CUR_t$ from $CURT_t$ the amount of currency connected with shadow economy is obtained: $CURSE_t$;
6. GDP in period $t$ is divided by $CURR_t - CURSE_t$ (where $CURR_t$ is the amount of currency actually in circulation) to obtain the velocity of money: $V_t$;
7. multiplying $CURSE_t$ by $V_t$ estimates for the size of shadow economy are obtained;
8. CSO’s estimates of shadow economy for the year 2004 are used to rescale the estimates from point 7 and final estimates of the size of shadow economy are obtained. Rescaling allows for comparison between the dynamics of the estimated size of shadow economy and the dynamics of of shadow economy estimated by CSO.

Graph 3 shows estimates of shadow economy:
Using X12 and TRAMO/SEATS the presence of seasonality in the estimates was tested and the estimates were cleared from seasonality. The final estimates are shown in Graph 4:

As can be seen in Graph 4 shadow economy in Poland was biggest at the beginning of the research period – about 40% of GDP. After that the size of shadow economy declined (with few exceptions) reaching about 10% of GDP in the fourth quarter of 2007. However, due to disadvantages of methods
used to measure shadow economy, special care should be paid to the estimates of the absolute size of shadow economy. What seems to be more important and credible is its dynamics shown in Graph 5:

**Graph 5. Dynamics of shadow economy (in %) IIIq 1995 - IVq 2007**

![Graph 5](image)

Source: Own calculations.

Next the presence of seasonality in the dynamics was tested and the dynamics was cleared from seasonality. The final dynamics is shown in Graph 6:

**Graph 6. Dynamics of shadow economy (in %) IIIq 1995 – IVq 2007 – without seasonality**

![Graph 6](image)

Source: Own calculations.
As can be seen in Graph 6 shadow economy declined for the most time of the period 1995 - 2007. The biggest decrease was a) in the fourth quarter of 1997: about 10% of the size of shadow economy of the earlier period.; b) in the third quarter of 1998: about 9% of the size of shadow economy of the earlier period. There were also some periods when the dynamics was positive and therefore shadow economy increased. The biggest increase was in the fourth quarter of 1998: about 10% of the size of shadow economy of the earlier period. The obtained results are in accordance with CSO’s estimates and in opposition to Schneider’s estimates regarding the direction in which the size of shadow economy is changing.

4. Shadow economy, state budget and tax system

Popular wisdom has it that there exists a relation between the size of shadow economy, state budget and tax system. It is believed that high tax burden pushes economic agents into shadow economy. Bigger shadow economy decreases the tax base and thus tax revenues and state budget decline (this phenomenon is described by the Laffer curve). Fiscal authorities react to a decline in tax revenues and state budget by increasing tax burden which leads to a further increase in the size of shadow economy and drop in tax revenues. A vicious circle between tax system, state budget and shadow economy is created.

Some economists described this hypothesis and built models for it (Johnson et al., 1997; Johnson et al., 1998; Friedman et al., 2000). However, they did not test the model for each country of their data set separately but for a cross country sample. Some other economists investigated the relations between shadow economy, tax system and state budget for one country (Schneider, Neck, 1993). Separate empirical studies of this relations for Poland do not exist which leaves some room for further research.

While investigating relations between shadow economy, tax system and state budget a problem arises concerning appropriate variables which should be chosen for the research. There is no doubt that a variable illustrating the size of shadow economy should be included. Also variables for state budget should be present The question is which ones? Should it, for example, be budget incomes, expenditures and public debt or tax revenues and debt of the Treasury? It seems that an answer to this question can be easily given: most variables for government finance can be included in other variables illustrating state budget, for example tax revenues are included in budget incomes, debt of Treasury is included into the public debt etc. Therefore these variables can be used interchangeably.

The biggest problem arises while looking for variables concerning tax system. The easiest way would be to take nominal tax rates for various taxes and include them in the research. On the other
hand nominal tax rates are not good variables from a macroeconomic point of view. They show only nominal tax burden which is not equal to real tax burden. Nominal tax rates exclude any information about tax deductions etc. which have an influence on real tax burden and therefore on shadow economy. Including only nominal tax rates misses out important information on tax system. The problem could be very significant for Poland where tax deductions were quite important (especially in the 90’s) and therefore the nominal tax burden was different from the real one.

A solution to this problem is taking effective tax rates as variables. Those are calculated as the ratio of tax revenues for a specific tax to the relevant tax base. For example an effective tax rate for personal income tax (PIT) is calculated by dividing tax revenues for PIT by the total of population income. Effective tax rates include information about tax deductions etc. and therefore can be perceived as a good proxy of real tax burden from a macroeconomic point of view. Generally speaking one would expect that rising effective tax rates lead to an increase in the size of shadow economy.

Eventually the variables chosen for investigating relations between shadow economy, tax system and state budget are: size of shadow economy as calculated in section 3, effective tax rate for personal income tax, effective tax rate for indirect taxes (calculated as the ratio of revenues from indirect taxes to value of retail sale) and state budget balance. Graph 6 shows effective tax rate for PIT and effective tax rate for indirect taxes (after removing seasonality):

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4 One can ask why effective tax rate for Corporate Income Tax was not included. I do not take this tax into account because of its small significance for state budget – revenues from CIT were only about 9%-13% of state budget revenues in the period 1995-2007, compared with revenues from PIT: 14%-27% and direct taxes 39%-66% of state budget revenues.
Graph 7. Effective tax rate for PIT and effective tax rate for indirect taxes (%) in Poland

Iq 1995-IVq 2007 – without seasonality

As can be seen on Graph 7 the effective tax rate for indirect taxes increased over the period 1995 - 2007 from about 22% to 29%. The effective tax rate for PIT decreased in the period 1995 - 1998 from 19% to 15%. In 1999 there was a sharp drop in this tax rate (due to a reform in social security contributions): from 14% down to 7%. From 1999 to 2006 this tax rate remained between 6% and 10%.

Graph 7 depicts the state budget balance (after removing seasonality):

Graph 7. State budget balance (% of GDP) in Poland Iq 1995-IVq 2007 – without seasonality

Source: Own calculations.
As can be seen on this graph budget balance was during the years 1995 – 2007 mostly negative: government spending exceeded revenues.

The first attempt to investigate the relations by building a structural model did not give plausible results. Therefore a Vector Autoregressive model was built. The model is described by following equations:

\[
SE_t = \mu_1 + \sum_{i=1}^{4} \alpha_i SE_{t-i} + \sum_{i=0}^{4} \beta_i EPIT_{t-i} + \sum_{i=0}^{4} \gamma_i EIDT_{t-i} + \sum_{i=0}^{4} \theta_i BB_{t-i} + \lambda_i DynGDP + \varepsilon_t \quad (4)
\]

\[
EPIT_t = \mu_2 + \sum_{i=0}^{4} \alpha_i SE_{t-i} + \sum_{i=0}^{4} \beta_i EPIT_{t-i} + \sum_{i=0}^{4} \gamma_i IDT_{t-i} + \sum_{i=0}^{4} \theta_i BB_{t-i} + \lambda_i DynGDP + \varepsilon_t \quad (5)
\]

\[
EIDT_t = \mu_3 + \sum_{i=0}^{4} \alpha_i SE_{t-i} + \sum_{i=0}^{4} \beta_i EPIT_{t-i} + \sum_{i=0}^{4} \gamma_i EIDT_{t-i} + \sum_{i=0}^{4} \theta_i BB_{t-i} + \lambda_i DynGDP + \varepsilon_t \quad (6)
\]

\[
BB_t = \mu_4 + \sum_{i=0}^{4} \alpha_i SE_{t-i} + \sum_{i=0}^{4} \beta_i EPIT_{t-i} + \sum_{i=0}^{4} \gamma_i EIDT_{t-i} + \sum_{i=0}^{4} \theta_i BB_{t-i} + \lambda_i DynGDP + \varepsilon_t \quad (7)
\]

where:

\( SE_t \) - size of shadow economy in period \( t \);

\( EPIT_t \) - effective tax rate for PIT in period \( t \);

\( EIDT_t \) - effective tax rate for indirect taxes in period \( t \);

\( BB_t \) - state budget balance in period \( t \);

\( DynGDP \) - dynamics of GDP (exogenous variable);

\( i \) - number of period;

\( \mu_1, \mu_2, \mu_3, \mu_4 \) - constant terms;

The data set used for the model covers the period from II quarter 1995 to IV quarter 2007 and was obtained using following publications:

1. *Statistical Bulletin* published by CSO which provided data for:
   a) income of population;
   b) dynamics of GDP.
2. *Internal trade* published by CSO which provided data for value of retail sale.
3. *Reports on the fulfillment of state budget (Sprawozdania operatywne z wykonania budżetu*
państwa) which provided data for:
a) revenue from PIT
b) revenue from indirect taxes;
c) state budget deficit.

After estimating the model Impulse Response Functions were drawn. Because the aim of the research
was to estimate the reaction of the size of shadow economy to changes in tax system and the situation
of state budget, \( SE \) was chosen as response. The first differences of \( EPIT \) and \( EIDT \) (the first
differences were used because \( EPIT \) and \( EIDT \) were nonstationary and integrated of order 1 \([I(1)]\),
\( BB \), \( SE \) were chosen as impulses. The size of each impulse was chosen as one standard deviation and
the number of periods was set equal to 40. The functions are depicted in Graph 8:

Graph 8. Impulse Response Functions for \( SE \) as response:

Source: Own calculations.

As can be seen from the Impulse Response Functions shadow economy grows when effective tax
rate for indirect taxes increases as envisaged: an increase in real tax burden causes some economic
agents to move into shadow economy. The response of shadow economy to an impulse of effective
tax rate for direct taxes leads to a decrease in the size of the shadow economy. The same is true for an
impulse of budget balance. As can be seen from the last Impulse Response Function the VAR model is stable.

5. Conclusion

In the first part of this paper an attempt was made to measure shadow economy in Poland in the period 1995 – 2007 due to problems with existing CSO’s and Schneider’s estimates. There are a lot of definitions of shadow economy which differ on their range, degree of complication and accuracy. Therefore special care should be paid to what exactly is measured. Methods of measuring shadow economy are not ideal either. All this leads to the conclusion that absolute estimates of shadow economy are not flawless. One should look more closely on the dynamics of shadow economy which shows that shadow economy decreased in Poland in the period 1995 - 2007.

The second part of the paper studied relations between shadow economy, tax system and state budget. Also here special care should be taken when choosing appropriate variables for tax burden and state budget. The estimated VAR model and drawn Impulse Response Functions show that there exists a positive relation between shadow economy and tax burden for indirect taxes (an increase in the tax burden leads to a bigger shadow economy) and a negative relation between shadow economy and a) effective tax rate for personal income tax; b) budget balance.

References


Schneider Friedrich (2005), *Shadow Economies of 145 Countries all over the World: what do we really know?*, University of Linz.


